



KOKUYO CAMLIN LIMITED

Regd. Office : 48/2, Hilton House, Central Road,
MIDC, Andheri (East), Mumbai - 400 093. INDIA
Tel.: 91-22-6655 7000 Fax : 91- 22-2836 6579
E-mail : info@kokuyocamlin.com
Website : www.kokuyocamlin.com
CIN - L24223MH1946PLC005434

8th June, 2020

**The Secretary,
BSE Limited
Corporate Relationship Department
1st Floor, New Trading Ring
Rotunda Building
P.J.Towers, Dalal Street, Fort,
Mumbai-400 001
Scrip Code : 523207**

**The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (East)
Mumbai – 400 051
Scrip Code : KOKUYOCLN**

Dear Sir,

Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR Regulations"), read with SEBI Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dated May 20, 2020

Pursuant to Regulation 30 of Listing Regulations read with SEBI Circular No. SEBI/HO/CFD/CMD1/CIR/P/2020/84 dated 20th May, 2020 and with reference to our earlier relevant disclosures on the subject, following are the brief details relating to the impact of the COVID-19 pandemic and the resultant lockdown, on the operations of the Company:

1. Impact of the COVID-19 pandemic, schedule, if any, for restarting the operations and steps taken to ensure smooth functioning of operations:

In view of the lockdown declared by the central and state government on 23rd March 2020, the manufacturing and distribution facilities of the Company had to be temporarily shut down as per the local authority guidelines. Our Registered Office in Mumbai and most of our sales offices were closed in accordance with the Government directives and/or as a precautionary measure and the Company had moved to 'work from home' policy for its office employees. From today i.e 8th June 2020 our Registered office has resumed work with 10% manpower.

However, after the 2nd lockdown got over, when there was a slight easing in the lockdown restrictions by the Ministry of Home Affairs, Government of India, and various State Government Authorities, the Company saw partial resumption from early May, 2020 in accordance with the guidelines issued by the regulatory authorities at all its factory locations.



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The facilities which opened across the Company have been sanitized so that our people are safe and secure. The Company has set protocols regarding safe running of plants in adherence with the post Covid-19 guidelines issued by relevant authorities. The Company has taken all necessary steps to adhere to the guidelines provided by Ministry of Home Affairs along with the various directives issued by relevant Government authorities and has put in place safety measures keeping in mind safety, health and well – being of the employees and other stakeholders. Measures like compulsory wearing of face masks, social distancing norms and workplace sanitation are implemented to ensure that the health of our workers/employees and other stakeholders is protected. .

All employees have been instructed to download the *Aarogya setu* app launched by the Government of India. We have curtailed the number of employees working at all the plants. Sales field staff have also begun working part time in various locations across India, where shops selling non-essential goods have opened. .

We are witnessing business gradually picking up in few smaller towns and cities. However, in the metros and Tier 1 cities, the business is very slow and, in some locations, yet to revive due to higher number of red zones, restrictions on movement of goods etc. However, we expect that the demand will pick up once the lockdown restrictions are relaxed. We also believe that some of the lost sales revenue during the pandemic may get recouped when the schools start functioning.

2. Estimation of the future impact of COVID-19 on its operations:

Impact on Business performance

The lockdown and restrictions imposed on various activities due to Covid-19 pandemic, have also posed unprecedented challenges to all businesses and the business operations of the Company have been no exception to this. With the lockdown in many States/Union Territories across the country, the supply chains have been put under stress which has resulted in loss of business and temporary pressure on cash flows / liquidity / profitability / margins due to lower collection of receivables, operating expenses, payment obligations towards vendors and statutory authorities, etc.

However, since the markets have already opened across the segments and a clear upward trend is visible the management of the Company is quite confident that the business operations will pick up progressively.

Capital and financial resources and liquidity position

The Company has adequate capital and banking limits to take care of immediate requirement of funds. Looking at the substantial global impact of COVID pandemic, and with a view to effectively manage the cash flows, the Company has also approached its bankers and got sanction of additional working capital which has been approved by the board in May 2020.

The Company has also implemented stringent cost control and cost optimizing measures across the organization to conserve cash to address any evolving situation resulting from the pandemic. Some costs which are discretionary in nature are either curtailed or postponed for the short term.

The assets of the Company have not been impacted and all are in working condition. The Company is servicing all its statutory debts and other financial obligations in timely manner. The Company does not foresee any challenge in realizing /recovering its assets.

Profitability: -

While the Company's profitability for the current quarter may get impacted, considering the fact that the situation is exceptional and is changing dynamically, the Company is not in a position to gauge with certainty, the future impact on its operations. However, the Company is confident about adapting to the changing business environment and respond suitably to fulfil the needs of its customers. The Company is closely monitoring the situation and shall take appropriate action as per regulatory guidelines.

The management of the Company expects the operations to remain sub-normal in the immediate future, with a possibility of intermittent disruptions based on the evolving situation and varying Government guidelines and permissions.

Internal financial reporting and control

The Company has an SAP system in place and all its locations are well connected. With a combination of staff working from factory locations, and all

others working from home, the companies reporting systems worked without any significant disruption.

The Company has taken requisite steps to ensure adequate Internal Financial reporting and controls are in place in the present working environment during the lockdown

Supply Chain:-

Though initially the Supply chains were disrupted due to lockdown restrictions, it is now slowly returning to normalcy with relaxations in the restrictions. While our local mother depot is not in operation, most of the state depots have opened and are catering to the requirements of their respective customers. Alternatively Company is also exploring other opportunities by increasing e-commerce platforms and also increasing number of vendors who can work with us through digital platforms to ensure that the goods are delivered.

Existing contracts/agreements:-

At present, we do not foresee any contract/agreements which will have significant impact on the business in case of non-fulfilment of obligations by any party.

This is for your information and record.

For Kokuyo Camlin Limited



R.V. Damle
Vice President (Corporate) &
Company Secretary.

Cautionary Statement:-

Statements given herein describing the Company's objectives, expectations or forecasts may be forward looking within the meaning of applicable securities laws and regulations. Actual results may differ materially from those expressed herein. Important factors that could influence the Company's operations include actions to contain or treat the Covid-19 disease and mitigate its impact on the economies of the affected countries, demand and supply conditions affecting selling prices of finished goods, input availability and rates, changes in the government regulations, tax laws, economic developments within the country and litigation and industrial relations, among others.